



Annual Client Service Calendar

<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>
DWP Tax Prep Letter	Quarterly DWP Meeting	Investment Accounts Review/Re-Balance	Investment Policy Statement (IPS) Update

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<u>Focus</u>
Client Priorities
Non-Financial Elements (Goals, Values, Life Events, etc)

<u>May</u>	<u>June</u>	<u>July</u>	<u>August</u>
Quarterly DWP Meeting	Investment Accounts Review/Re-Balance	Insurance & Estate Review	Quarterly DWP Meeting

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<u>Focus</u>
Client Priorities
Investments

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<u>Focus</u>
Client Priorities
Insurance & Estate

<u>September</u>	<u>October</u>	<u>November</u>	<u>December</u>
Investment Accounts Review/Re-Balance	Tax Planning/Projection	Quarterly DWP Meeting	Investment Accounts Review/Re-Balance

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<u>Focus</u>
Client Priorities
Tax, Investments, Cash Flow